HYBRID MEETING OF THE BUSINESS AFFAIRS COMMITTEE OF THE BOARD OF TRUSTEES

Community College of Philadelphia Wednesday, February 15, 2023 – 9:00 A.M.

TO: Members of the Business Affairs Committee of the Board of Trustees

FROM: Jacob Eapen

DATE: February 10, 2023

SUBJECT: Committee Meeting

A meeting of the Business Affairs Committee is scheduled for Wednesday, February 15, 2023 at 9:00 A.M. It will be held as a hybrid meeting. Participants and attendees may attend in person in the Isadore A. Shrager Boardroom, M2-1 or *via* Zoom.

PUBLIC SESSION AGENDA

The Zoom information for the Public Session is as follows.

Business Affairs Committee Hybrid Meeting of the Board of Trustees - Public Session https://ccp.zoom.us/j/97110198732?pwd=WUJhNmtST0NYTXMrdlN2WjdqM0t1dz09

Meeting ID: 971 1019 8732
Passcode: 8029
One tap mobile
+13017158592,,97110198732# US (Washington DC)
+13052241968,,97110198732# US

Please note that <u>Attachment A</u> contains a spreadsheet that lists the vendor/consultant, the amount, and the source of funding (i.e., Capital Budget, Operating Budget, Perkins Grant, or Bond Proceeds) which College Administration is seeking approval.

(1) Purchase of CATTO Laptops (Action Item)

The College has an immediate need for additional laptop purchases to support enrolled and future CATTO students. Staff have reviewed a variety of technology deployment options to purchase in order to support both new and returning students. In reviewing options, cost, unit capabilities and availability were primary considerations. Supporting students with current technology provides a critical role in expanding student/staff capabilities and their overall productivity.

Special pricing was obtained from CDWG, SHI and DELL all leveraging the PACC (Philadelphia Area Collegiate Cooperative) & COSTARS purchasing programs.

Attachment B includes the primary considerations in reviewing all of the options which were cost, unit capabilities and the availability of the products. CDWG provided the best overall solution with their Lenovo K14, AMD Ryzen R5, 16GB DDR4 RAM, 256GB SSD drive and 14-inch full HD display with integrated webcam. These laptops are lightweight and preloaded with Windows 11 Pro and will be offered as additional loaners to students enrolled in Summer 2023 and Fall 2023 semester classes, subject to their signing a Loan Agreement and return guarantee.

Staff requests that the Business Affairs Committee recommend to the full Board the purchase of the 250 for Student Loaner laptops for CATTO students from CDWG at the total cost of \$610.75 each for a total of \$152,688 which includes a one-year warranty and three-years total maintenance and support. The College will be using CATTO dollars for the purchase of the laptops.

(2) Renewal of Trion Contract (Action Item)

Trion is the College's benefits consultant, a Marsh McLennan Agency (MMA), LLC. Attachment C contains a stewardship summary capturing a high-level overview of the Consulting services performed over the past 2 years. Trion achieved over \$1.69M savings/cost avoidance for CCP through renewal negotiations related to proposed vendor/carrier premium and fee increases. Attachment D contains the document "Trion-MarshMMA DEI (Diversity, Equity and Inclusion) Overview" for a summary of internal initiatives in place to support and advance Trion's commitment to DEI, as well as MMA's most recent EEO-1 form. Trion/MMA's office supporting CCP is located in Conshohocken, PA. The parent company, Marsh & McLennan Cos.(MMC), has an office in Philadelphia located at 1717 Arch Street. MMC Board of Directors has 13 seats, 3 of which are occupied by women and 3 by men of minority backgrounds. Clients who are business agents of the City of Philadelphia are Defender Association, Urban Affairs Coalition, and North Inc.

Staff requests that the Business Affairs Committee recommend to the full Board the renewal of the Trion Contract in the amount of \$180,000 annually for two years, effective April 1, 2023 through March 31, 2025. The funds will be paid from the Operating Budget.

(3) Rental Laptop Expenses (Action Item)

Leading up to and during the first few weeks of the Fall 2022 semester, Student requests for Loaner devices increased so significantly that we were forced to Rent devices quickly to support the demand. By the 3rd week of the Fall semester (09/15/22) we initially rented 200 loaner laptops from Rentalcomputer.com. We quickly went through 150 requests for the rentals in less than 2 weeks and were anticipating based on volume the need for at least 100 more devices to get through the semester. The costs associated with the rentals were \$90 per unit, per month with a buyout price of \$590.00 each if they were not returned after 3 consecutive monthly rental charges.

To date the College has to pay about \$100,000 in rental charges and anticipates additional buyout charges for unrecovered units in the amount of \$38,350 (65 rental units @ \$590).

Staff requests that the Business Affairs Committee recommend to the full Board the contract with RentalComputer.com for \$138,350. The funds will be paid from the operating budget.

(4) Next Meetings (Information Item)

A Hybrid meeting of the Business Affairs Committee (Committee as a Whole) is scheduled for Thursday, March 2, 2023 at 9:00 A.M.

The next regularly scheduled Hybrid meeting of the Business Affairs Committee is scheduled for Wednesday, March 22, 2023 at 9:00 A.M.

EXECUTIVE SESSION

An Executive Session will follow the Public Session. Discussions will center on legal and personnel matters. The Zoom information for the Executive Session is as follows.

Business Affairs Committee Hybrid Meeting of the Board of Trustees - Executive Session https://ccp.zoom.us/j/91219775351?pwd=Ylg4K3d4L1ROZVgxRUVmNnVmbHpuQT09

Meeting ID: 912 1977 5351
Passcode: CCP
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Attachments

c: Mr. Harold Epps

Dr. Donald Generals

Ms. Marsia Henley

Danielle Liautaud-Watkins, Esq.

Ms. Lisa Hutcherson

Mr. Gim Lim

Dr. Alycia Marshall

Dr. Shannon Rooney

Mr. Derrick Sawyer

Mr. Vijay Sonty

Victoria Zellers, Esq.

ATTACHMENT A FUNDING FOR ACTIONS ITEMS

BUSINESS AFFAIRS COMMITTEE MEETING

AGENDA: February 15, 2023

Agenda No.	Vendor/Consultant	Amount	Source
1.	CWDG	\$152,688	CATTO Funds
2.	Trion	\$180,000	Operating Budget
3.	RentalComputer.com	\$138,350	Operating Budget

ATTACHMENT B

Background on Purchase of CATTO Laptops

Lenovo Unit Specs: **KEY SPECIFICATIONS**

Processor AMD RyzenTM 3 / 5 / 7 Processor

Operating System Up to Windows 11 Pro

Display 14" FHD TN (1920 x 1080) Anti-Glare 250nit/14" FHD IPS (1920 x

1080) Anti-Glare 300nit

Graphics AMD Radeon Graphics

Memory Up to 32 GB DDR4 (3200Mhz) 2 x DIMM

Storage Up to 1TB HDD, Up to 512GB SSD

Audio Dolby Audio

Battery[†] 38Wh Polymer Battery or 45Wh Polymer Battery

Power Adapter *One of the following*

65W USB-C (2-pin)

65W USB-C (3-pin)

Camera HD 720p with Privacy Shutter

Keyboard, 6-row, Spill-resistant keyboard,

Dimensions Aluminium (top), PC + ABS (bottom) models: 324.2 x 215.2 x 17.18

mm (12.76 x 8.47 x 0.68 inches)

PC + ABS (top), PC + ABS (bottom) models: 324.2 x 215.2 x 17.65

mm (12.76 x 8.47 x 0.69 inches)

Weight Aluminium (top), PC + ABS (bottom) models: Starting at 1.51

kg(3.34 lbs)/PC + ABS (Top), PC + ABS (Bottom) models: Starting at

1.5 kg (3.3 lbs)

GREEN CERTIFICATIONS

Energy Star 8.0, RoHS compliant

OTHER CERTIFICATIONS

optional EPEAT Silver

CONNECTIVITY

I/O Ports 1x USB 2.0, 1x USB 3.2 Gen 1 (Always On),1x USB-C 3.2 Gen 1 (support data transfer only), 1x USB-C 3.2 Gen 1 (support data transfer, Power Delivery 3.0 and DisplayPort™ 1.4),1x HDMI 1.4b, 1x Ethernet (RJ-45), 1x Headphone / microphone combo jack (3.5mm)

WLAN + Bluetooth One of the following

Mediatek MT7921 11ax, 2x2 + BT5.1

RTL8852BE 11ax, 2x2 + BT5.1

ATTACHMENT C

Renewal of Trion Contract Stewardship Summary



Stewardship Summary

Community College of Philadelphia

Services currently being performed

Strategic planning

- Market overview
- Business objectives
- State of the Market Update
- Benchmarking
- Strategy development and plan management
- Total Opportunities Matrix (TOM)
- · Stewardship review

Compliance

- Compliance Center of Excellence support
- Form 5500 Preparation
- Timely Alert/Webinars
- Compliance Checklist
- Ad hoc compliance support

Financial management

- Budget development
- Budget tracking
- Contribution and surcharge modeling
- Actuarial plan design modeling including IBNR
- Migration analysis
- Comprehensive RFPs and analysis
- Cost & Utilization Analysis/Data Dashboard

Benefits administration

- Marketlink Technology Solution
- Cobra Administration

Client service

- Bi-weekly calls/meetings with issue logs
- Quarterly pharmacy newsletters
- Vendor issue resolution
- · Implementation support
- Vendor meetings
- Open Enrollment planning and communications
- iNGAGED

Vendor management

- Implementation support
- Utilization Meetings
- Escalated issue resolution
- Open enrollment coordination
- · Stop Loss Claims Tracking

Specialty practice expertise

- Trion Rx Practice/pharmacy coalition
- · Absence, Life and Disability
- · Voluntary Benefits
- Custom Communications
- Technology Consulting & Administrative Services
- · Planning & Analytics for Total Health
- Stop Loss Panel

Value added services

- Mineral (ThinkHR)
- Benefit E-ssentials
- Well-being Your Way
- Medicare Part D Creditability Testing
- Non-Discrimination Testing
- Global Benefits Management

Financial Stewardship

2020 through 2022 Plan Years (Partnership Began in 2020)

Category	2020 Financial Stewardship	Result (Cost Avoidance)
Medical	 Negotiated +1.6% Admin fee increase to no change in fees for three years 	\$12,000 cost avoidance
Dental	 No changes to fully insured rates or ASO fees 	
Life and Disability	 Negotiated +21% renewal with 12 month guarantee to No Increase for 24 months 	\$163,000 cost avoidance
Stop Loss	 Negotiated +39.4% renewal with 12/15 contract to +13.4% with 24/12 contract 	\$347,000 cost avoidance Improved Stop Loss contract terms
Category	2021 Financial Stewardship	Result (cost avoidance)
Medical	ASO fees under 3 year rate guarantee	
Dental	 No changes to fully insured rates Proposed ASO fee negotiated from \$4.99 to \$4.89 	\$2,000 annual savings
Life and Disability	Under 24 month rate guarantee	\$163,000 cost avoidance
Stop Loss	 Conducted marketing; renewed with Sun Life +8.6% increase 	
Category	2022 Financial Stewardship	Result
Medical	 ASO fees under 3 year rate guarantee Implmented PrudentRx for Non-Union Population 	\$103,940 hard dollar savings YTD
Dental	No changes to fully insured rates or ASO fees	
Life and Disability	Negotiated one year extension of current rates to align marketing with union negotiations	No Rate change despite poor claims experience
Stop Loss	 Sun Life renewal +49.1% Conducted marketing; Moved to Granular with +0.4% rate increase 	\$905,000 cost avoidance

Our partnership achieved over \$1.69M savings/cost avoidance for CCP through renewal negotiations related to proposed vendor/carrier premium and fee increases.

Representative Team

Community College of Philadelphia

Andrew Neary Executive sponsor

Charles Haub/Ron Encarnacion Relationship manager

Karey Kelly Strategic Account Manager Theresa Stenger Practice Leader

Debbie Montella Client Leader

Lauren Conley Client Service Manager Jason Kaminski Sr. Underwriter

Compliance

ACA solutions

Communications

Absence, disability, life Voluntary benefits

Benefits administration

Strategic initiatives division Captive solutions Pharmacy

Data analytics

Path

Well-being

Worksite health

Marsh McLennan

How Else Can We Help You?

Additional Resources



Compliance Center of Excellence to keep you up to date and compliant



Stop Loss Center of Excellence with several captive and participatory solutions to help manage this growing risk



Pharmacy Practice and Prescription Drug Coalitions on average saves clients 15% to 20% off their current drug spend



Voluntary Benefits Practice including warranty, participatory options and large employer captive solutions



Absence, Disability & Life Practice to support time away from work and rebalancing strategies for Large Employers



MMA Retirement Services

provide plan consulting and investment advisory services to improve retirement outcomes



Digital Solutions including MMA MarketLink, Virtual Health Fairs, and iNGAGED



Well-being Your Way provides multiple options to help your organization build a Culture of Health including PATH Data Warehousing and Minding Mental Health



Mineral (formerly ThinkHR) integrated suite of HR knowledge, content and training solutions





Technology Consulting & Administrative Solutions guiding the you through the technology acquisition and adoption process



Worksite Health Solutions evaluate and implement onsite care solutions



Communications writers and designers create campaigns to get and keep your employees engaged





















Please note that not all solutions are available to all size Employers, talk to your MMA Representative today about how we can best support your needs.

ATTACHMENT D

Trion-MarshMMA DEI (Diversity, Equity and Inclusion) Overview

MMA's EEO-1 Form

Our Commitment to Diversity, Equity and Inclusion

A deep commitment to diversity, equity, and inclusion is critical for attracting talented people, serving our clients, and generating creative business solutions. To further our journey, MMA welcomed its first Chief Diversity, Equity and Inclusion Officer in the fall of 2021. As Chief DE&I Officer, Kira Kimball provides strategic leadership and supports organizational goals such as:

- Embedding the guiding principles of inclusion, equity, and diversity as a key part of our business strategy.
- Driving purposeful diversity and inclusion, facilitating a culture of understanding, and enhancing the colleague experience.
- Being the employer of choice in our industry by creating an inclusive environment where every colleague is valued, respected, and heard.
- Establishing measures so we know where we are and where we can do better.

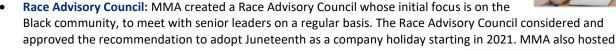


We seek to shape a workplace where colleagues feel valued and are embraced for their individuality. Our approach to inclusion and diversity is driven by deliberate diversity, facilitating a culture of inclusion and understanding, and enhancing the colleague experience. We strive to be the employer of choice in our industry by creating an inclusive environment, where every colleague is valued, respected, and heard.

Lifting up Voices & Raising Awareness

MMA rejects racism, bigotry and discrimination in all forms. We are committed to the fundamental principles of human dignity, equality, community and mutual respect. We've taken the following steps to lead the way on diversity at MMA:

- Diversity & Inclusion Council: As part of the MMA National Diversity, Equity & Inclusion (DE&I) initiative, our DE&I Committee is focused on elevating our work experience by committing to a diverse, equitable, and inclusive workplace. All MMA regions have DE&I councils, with a number of regional leaders attaining Certified Diversity Professional (CDP) certifications.
- Colleague Resource Groups: Colleague resource groups are groups dedicated to promoting and advocating for a more inclusive work environment. We are proud to offer a variety of Colleague Resource Groups including GROW (Growth in Relationships and Opportunities for Women), Working Parents, Social Justice, Asian Resource Group, Black Lives Affecting Change & Collaboration, COLORES (Community of Latinx Organizers Rising for Education and Solidarity), and SPECTRUM (LGBTQ+).



a series of "safe space" sessions with Black colleagues, to listen, learn and understand what we can do better, as individuals and as an organization.

 MMA Voices: Colleagues with diverse experiences lead a panel discussion highlighting the realities surrounding social injustices, such as gender inequality or racism in the workplace.





- Unconscious Bias and Inclusive Leadership: Through this course, colleagues are able to understand unconscious bias, realize its impact, and learn new skills.
- \$5 Million Commitment: In addition to investments internally, MMC committed \$5 million over the next three years, to supporting select organizations that advocate for equity for the Black community and doubling our match for donations our colleagues make to organizations that advocate for equity for the Black community. Through the double-match program, we've already donated close to \$500,000 to social justice organizations this year.
- Thought Leadership: As DE&I gains importance in the world of business, MMA
 continues to drive our organization and our industry to make a lasting
 difference for our clients, colleagues, and communities. Our parent company
 Marsh recently published a Risk Management Report highlighting the role of
 effective DEI efforts in mitigating risk.

Diversity, equity, and inclusion: Progress made, challenges remain

Our Recognition

As part of the world's leading insurance broker and risk advisor, our commitment to inclusion and diversity is critical for attracting talented people, serving clients, and generating creative business solutions. We are working to embed the guiding principles of inclusion and diversity as a key part of our business strategy. We are proud to be named a 2021 Top Workplace for cultural excellence in the categories of DE&I practices, employee well-being, and professional development.



Looking Ahead

We have more to do. In the coming months, MMA plans to explore recruiting practices, collaborative partnerships with community groups, and sponsorships. Possible opportunities for colleagues include virtual fairs to learn about colleague resource groups, coursework in allyship, and mentorship programs, to name just a few plans on the horizon.

Colleague Resource Groups

Colleague resource groups are groups dedicated to promoting and advocating for a more inclusive work environment. Each group is made of colleagues who volunteer their time to articulate the group's mission, plan events, and develop growth opportunities. There are currently over 25 colleague resource groups across all of Marsh McLennan's businesses with new groups formed regularly. In addition to the groups outlined below, COLORES, dedicated to the advancement of our Latinx colleagues, is in its formative stage with more information to come soon.



In 2016, MMA established our women's initiative called GROW, which stands for Growth in Relationships and Opportunities for Women. GROW provides women with the tools and support they need to excel. Five key areas of focus include mentorship, inspiration, community involvement, networking, and education.



The **Asian Resource Group** (ARG) strives to enhance and cultivate our colleagues' abilities both personally and professionally by providing mentorship and professional enrichment activities; networking opportunities; collaboration through community activities and outreach; and forums for colleague engagement while promoting and celebrating our Asian heritages.



Black Lives Affecting Change & Collaboration (BLACC) is an initiative focused on awareness, advocacy, and allyship for our collective Black and African-American colleagues.



COLORES is a colleague resource group created by and for our Latinx colleagues. Our mission is to celebrate our diverse heritage, share resources for our personal and professional growth, and raise awareness as a counterpoint to historical and institutional discrimination. COLORES stands for Community of Latinx Organizers Rising for Education and Solidarity.



SALUTE is MMA's national colleague resource group dedicated to our veteran colleagues and the families of veterans and service members. SALUTE provides a place for colleagues (including non-veterans) to gather to share resources, facilitate open discussion, and celebrate the veteran experience. SALUTE stands for support, armed forces, leadership, understanding, teamwork, and engagement.



At MMA, we're proud to support our LGBTQ colleagues and create an environment where everyone can feel not only like they're accepted, but that they belong here. Our company's greatest strength is the collective talent of our people. The more diverse our backgrounds and experiences, the more we can achieve working side by side.

Partnering with DE&I Organizations

CEO Action for Inclusion & Diversity

We believe businesses can and should do more to advance diversity and inclusion in the workplace. We're committed to creating an environment that attracts more people with different life and work experiences to our firm. Happily, we're in great company—our CEO Dan Glaser and more than 500 other CEOs have pledged to lead the way on enhancing diversity efforts through specific, measurable actions, including:



- Expanding unconscious bias training
- Fostering an open and transparent culture, where colleagues are safe to speak their minds—and can expect to be heard.
- Creating systems to ensure accountability
- Sharing best practices with other companies

30% Club

In a public commitment to gender equality, MMA signed on to the US chapter of the 30% Club, a campaign for greater representation of women on corporate boards and in other leadership roles. Research suggests that companies with strong gender diversity outperform those that don't. Women make up the majority of our colleague population, and we have a significant opportunity to help more women succeed at the highest levels of our



company. MMA joins 70 other companies in the US chapter, and several of our businesses are already members of chapters around the world, including Mercer in Italy, Ireland and the UK, and Oliver Wyman in Italy.

Bloomberg Gender Equality Index

The Bloomberg Gender-Equality Index (GEI), established in 2018, is a uniquely comprehensive data source that tracks the financial performance of companies committed to advancing women in the workplace globally. Inclusion in the index has become the gold seal for companies to publicly demonstrate their commitment to gender equality, and only companies that score above an established threshold are certified as GEI members. We're in good company among 325 other leading businesses representing 50 industries and 42 countries. Our submission included information about our policies, demographics, culture and business offerings; we are extremely proud that Marsh McLennan earned a spot on this list.



National Diversity Council

On September 1, 2019, MMC was named a National Diversity Council (NDC) corporate partner. The NDC is a non-profit organization dedicated to advancing diversity and inclusion by transforming work places and communities. As an NDC corporate partner, MMC has access to best practices, consulting, and training



opportunities from leading D&I organizations. MMC works closely with the NDC in the coming months to identify and develop a long-term strategy to build our own D&I programs and practices.

LGBTQ Equality

For over a decade, Marsh McLennan Companies has achieved a perfect score in the Corporate Equality Index and being named a Best Place to Work for LGBTQ Equality in the United Sates. In 2015, MMC signed on to an amicus brief arguing for marriage rights for same-sex couples in the US and updated company-wide policies and practices to make life easier for LGBTQ colleagues and their families. CEI rated businesses on their policies and practices, including non-discrimination workplace protections, domestic partner benefits, transgender-inclusive health care benefits, competency programs and public engagement with the LGBTQ community. In addition, MMC is listed by Stonewall, the United Kingdon's leading benchmarking tool for inclusion in the workplace, as a Top 100 Employer for LGBTQ people.

Honoring Veterans

<<Company_Brand>> recognizes that veterans possess skills and perspectives that are tremendously valuable to our company, such as resiliency, team building expertise, crosscultural fluency and leadership. We value the service, sacrifice and dedication of our veterans. We have the resources to help ease their transition to the civilian workforce and help them build successful careers – and we're proud to do so. Veterans have served our country with distinction, and it is important that we show our support for them. We were named on the best employers for veterans by *Military Times* in 2018.



Form AA302 Rev. 11/11

STATE OF NEW JERSEY

Division of Purchase & Property Contract Compliance Audit Unit EEO Monitoring Program

EMPLOYEE INFORMATION REPORT

IMPORTANT-READ INSTRUCTIONS CAREFULLY BEFORE COMPLETING FORM. FAILURE TO PROPERLY COMPLETE THE ENTIRE FORM AND TO SUBMIT THE REQUIRED \$150.00 FEE MAY DELAY ISSUANCE OF YOUR CERTIFICATE, DO NOT SUBMIT EEO-1 REPORT FOR SECTION B, ITEM 11. For Instructions on completing the form, go to: https://www.state.nj.us/treasury/contract_compliance/documents/pdf/forms/aa302ins.pdf

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Technicians													
Sales Workers	1	0	1	0	0	0	0	0	0	0	0	0	1
Office & Clerical	57	22	35	3	5	0	0	14	9	4	1	0	21
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Laborers (Unskilled)													
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Temporary & Part- Time Employees The data below shall NOT be included in the figures for the appropriate categor							te categori	es above,	g .				
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